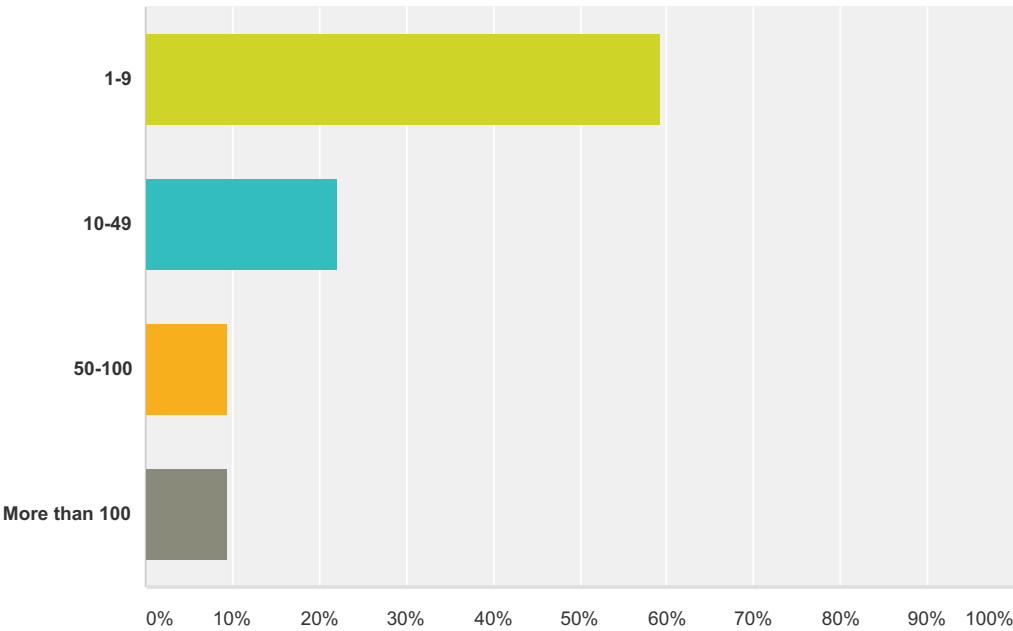


### Q1 Approximate number of pesticide products registered in Wisconsin?

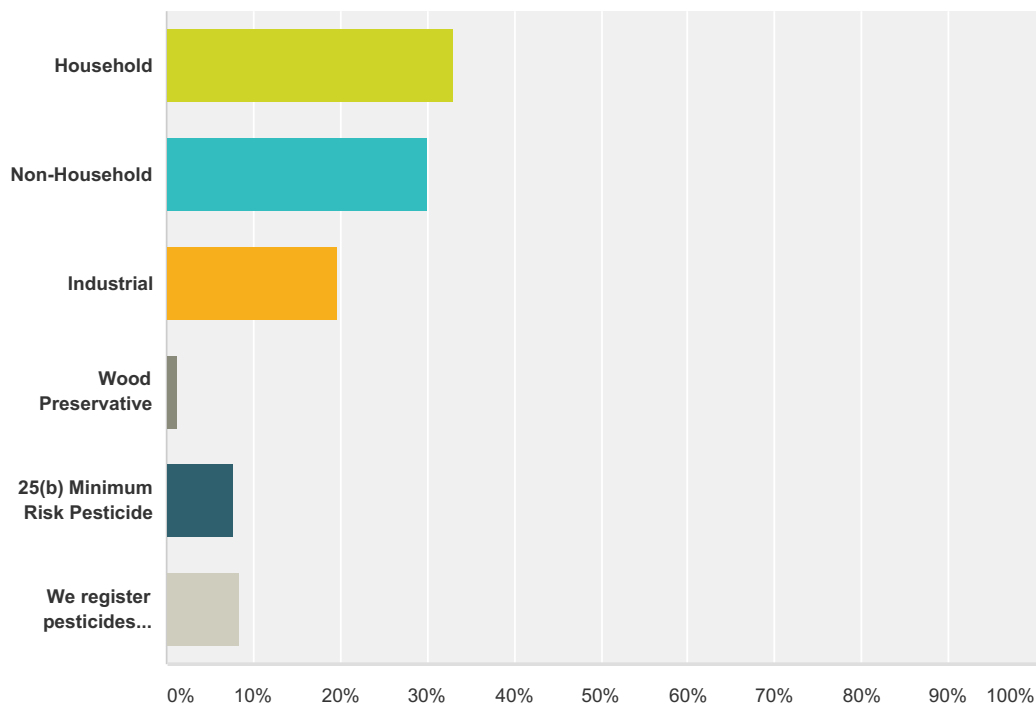
Answered: 236 Skipped: 1



Answer Choices	Responses	
1-9	59.32%	140
10-49	22.03%	52
50-100	9.32%	22
More than 100	9.32%	22
Total		236

**Q2 The pesticides my company/client registers primarily fall into which category? (Check all that apply)(If you are not familiar with WI pesticide product definitions see page 5 of Instructions for Wisconsin's 2016 Pesticide Manufacturer and Labeler License )**

Answered: 230 Skipped: 7



Answer Choices	Responses	
Household	33.04%	76
Non-Household	30.00%	69
Industrial	19.57%	45
Wood Preservative	1.30%	3
25(b) Minimum Risk Pesticide	7.83%	18
We register pesticides fairly evenly across multiple categories (please list categories below)	8.26%	19
<b>Total</b>		<b>230</b>

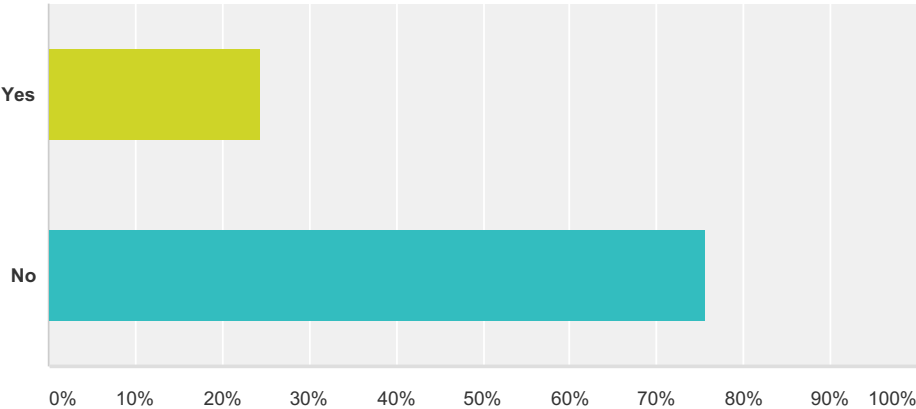
#	Multiple categories include:	Date
1	Household, non-household, 25(B)	2/29/2016 12:48 PM
2	Household, Lawn & Garden	2/24/2016 9:14 AM
3	We do have a few household pesticide as well.	2/24/2016 8:57 AM
4	Household, Non-Household, Industrial	2/24/2016 8:44 AM

## Pesticide Registrant Survey

5	Wood Preservatives, Antifouling Paint	2/11/2016 7:06 AM
6	Solvents, lubricants, pesticides, insecticides, disinfectants, cleaners, polishers, air freshners are some.	2/4/2016 12:57 PM
7	We have products registered in the Household and 25(b) Minimum Risk Pesticide categories as well but the majority of products are registered in the Non-Household category.	2/3/2016 3:07 PM
8	Just one....house hold	2/3/2016 1:09 PM
9	household, Industrial, wood	2/3/2016 9:19 AM
10	~half household, ~half non-household.	2/2/2016 10:57 AM
11	algacides, herbicides,	2/2/2016 9:44 AM
12	Non-Household,Industrial & 25 (b) Minimum Risk	2/2/2016 8:58 AM
13	Non-Household 25(b)	2/2/2016 6:13 AM
14	Household and Non-Household	2/1/2016 3:37 PM
15	disinfectant	2/1/2016 3:33 PM
16	Household & Industrial	2/1/2016 2:13 PM
17	Household, non-household, industrial	2/1/2016 2:01 PM
18	household, non-household	2/1/2016 2:00 PM
19	Household, Non-Household and 25b	2/1/2016 1:45 PM
20	25b, structural pesticides	2/1/2016 1:34 PM
21	Industrial, Non-Household, 25(b) Minimum Risk Pesticide	2/1/2016 1:28 PM
22	All except Wood Preservatives	2/1/2016 1:18 PM
23	Industrial, Institutional, Foodservice, Healthcare	2/1/2016 12:56 PM
24	Household, 25(b), General Use	2/1/2016 12:22 PM
25	Household, non-household, industrial - Sanitizer/Disinfectant	2/1/2016 11:57 AM
26	Crop, Non-Crop, Companion Animal Health, Production Animal Health, Pest Control	2/1/2016 11:54 AM
27	Household and Non-Household	2/1/2016 11:46 AM

Q3 Do you register any 25(b) minimum risk pesticides?

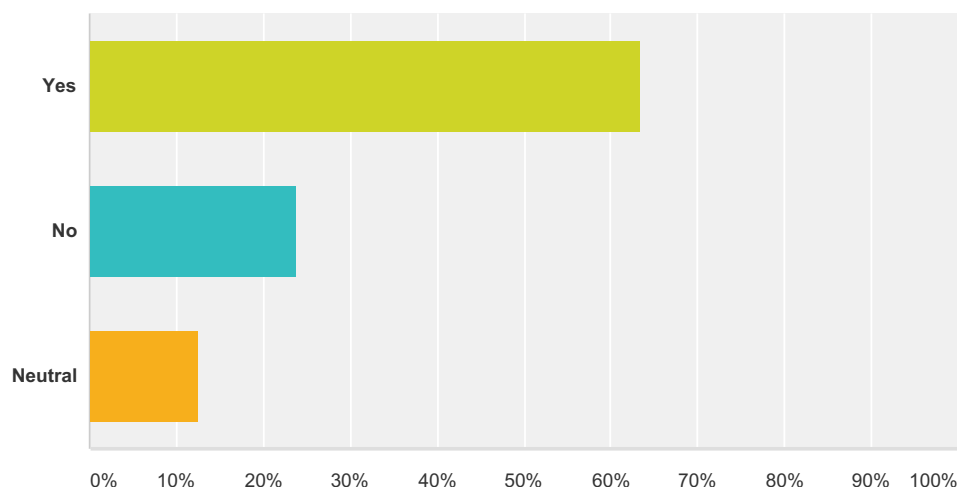
Answered: 234 Skipped: 3



Answer Choices	Responses	
Yes	24.36%	57
No	75.64%	177
Total		234

### Q4 Would your company/client support moving to a flat fee structure--as it is described above--for Wisconsin pesticide product registration?

Answered: 222 Skipped: 15



Answer Choices	Responses
Yes	63.51% 141
No	23.87% 53
Neutral	12.61% 28
<b>Total</b>	<b>222</b>

#	Other Thoughts (please specify)	Date
1	The sales estimate and reconciliation is a nuisance.	3/1/2016 12:37 PM
2	overall yes, but the fee range is too high, as we multiple companies registered, we would be paying between 49-126% higher in fees. A more appropriate fee is \$400.	2/29/2016 12:53 PM
3	It is difficult to determine whether we support of do not support the flat fee structure as we do not know what the fee might be.	2/11/2016 5:34 PM
4	Will there be a cap on the totals? Our response may depend on the amount set by the state.	2/8/2016 10:09 AM
5	However you are doubling my annual fee since I have one small volume product.	2/8/2016 8:24 AM
6	A flat fee of \$500 to \$600 per pesticide product would not be considered out of step with other state agencies.	2/5/2016 8:23 AM
7	Transitioning could be based on the sales from the time period of the transition. Sort of a transitional Renewal, then an annual renewal. Why not do a seperate adaptable form think outside the box.	2/4/2016 12:59 PM
8	Our difficulty is that we make in and distribute pesticides from Wisconsin, but have no customers in Wisconsin. We support the existing system with a minimum fee. This proposal would double our cost in Wisconsin. I liked the old system where you paid a fee based on last year's sales, then you don't have to spend the time estimating future sales. We service a small niche market nationally that the larger producers completely ignore.	2/4/2016 8:26 AM
9	The quoted range is high for 1 year registration; would be acceptable for a 2 year registration	2/3/2016 2:29 PM
10	If the flat fee were the same or less than we are currently paying, then we would support it. If it were higher, we would not.	2/3/2016 10:33 AM

## Pesticide Registrant Survey

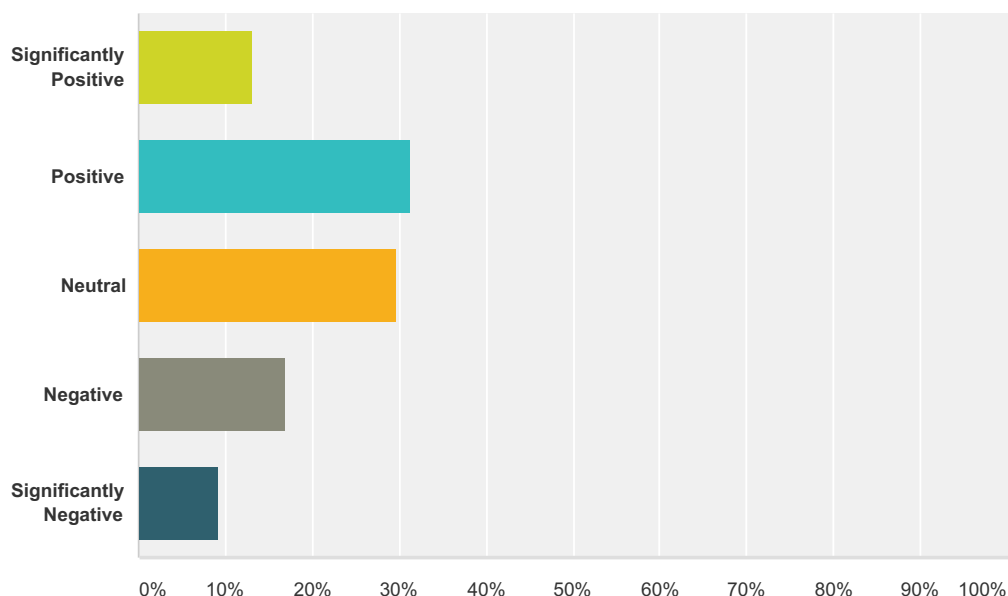
11	Flat fee would double cost per product and shift costs from Ag companies to Household companies.	2/3/2016 9:23 AM
12	We have to register products by contract--not by actual sales in the state. We also have to register products whether we sell 1 case or 1000 cases as required by law. For smaller companies without the volume, this is a real problem for us in all the states. Much of the time, I could probably say most of the time, we end up losing money on our disinfectant sales just to keep our customer's other business.	2/3/2016 9:17 AM
13	If for no other reason it eliminates sales reporting.	2/3/2016 8:41 AM
14	A flat fee is easier when figuring out our budgets. I would anticipate the flat fee would be less than what we are paying now with the % of sales.	2/2/2016 11:43 AM
15	Our fees would double to triple due to our 25 b exempt registrations. I would say a majority of our products that we sell in your state fall way below the \$25,000.00 sales and do not feel we should have to pay such a high flat fee. I feel that your cost on normal registrations would double our fees and that should more than compensate the 25 b products that we do have registered in your state at no fee.	2/2/2016 8:59 AM
16	most other states flat fee ranges from \$175 to \$350, so \$500 to \$600 is significantly more expensive.	2/2/2016 8:40 AM
17	I would rather do the flat fee and not report sales. Currently, we pay \$530 for 2 products. If you raise it, it would be double of what we are paying now. Only a handful of states have you calculate sales for the Pesticide renewals. All others have a straight fee. \$500 is kind of high per product. Most states are \$300 or less per product, but some range up to \$600. Best choice is a flat fee and renew online if possible. I think \$300 per product would be a better amount per product.	2/2/2016 7:41 AM
18	Overall, I like the idea of a flat fee, but not at the price range suggested above. As most of our products are Household (currently \$265), a modest fee increase to say \$300/product would be acceptable. The highest suggested amount is a 126% increase - far too much.	2/1/2016 6:06 PM
19	I personally would rather just pay one flat fee and be able to budget year to year. This makes life easier for those doing registrations in multiple states.	2/1/2016 4:21 PM
20	We currently have no fee to pay since we are 25b	2/1/2016 3:48 PM
21	A fee in those ranges would more than double our current fees and probably result in dropping any registrations in Wis. Wis is too fee and tax heavy as it is - a greater burden of them would seriously deter us from continuing to do much business in Wis.	2/1/2016 3:45 PM
22	The cost would have a negative impact on our business.	2/1/2016 3:37 PM
23	\$500 to \$ 600 is very high for small companies like ours that may only be selling \$5,000 of product in WI. \$500 to \$600 is almost nothing to a large company that is selling \$1,000,000/yr of a popular Ag pesticide.	2/1/2016 3:26 PM
24	All our other registrations are flat fees.	2/1/2016 3:12 PM
25	The flat fee would be okay, however \$500-600 is a bit high. I represent 7 companies and this would be a significant increase in fees for them. The total for 60 products last year was \$18,555.00. Under a proposed flat fee of \$500 it would be \$30,000. That would amount to a 62% increase, which would be a hard pill to swallow. Most of our products are household pool chemicals and we usually are in the low category.	2/1/2016 2:40 PM
26	Do not want to be penalized too much on the flat fee. We are a small company, with small sales, so we would be willing to pay a slightly higher flat fee rather than do the reporting.	2/1/2016 1:48 PM
27	We sell a disinfectant with little sales. \$500 is a good number for someone selling agriculture products at high dollar amounts. We sell about \$8,000 per year.	2/1/2016 1:43 PM
28	For small producers that do not sell a large amount of product into the state, but are required by multistate companies to carry registrations in WI, this is a 200% + increase in fees. While a flat fee would be nice to eliminate the current system, this increase only benefits larger companies.	2/1/2016 1:41 PM
29	But lower the fee	2/1/2016 1:31 PM
30	The fee structure deters the registration of additional product in Wisconsin... the state average is \$200 per product, that is reasonable...	2/1/2016 1:30 PM
31	I would support a flat fee but think it should be less than \$500 to \$600. Our company does not sell enough product in Wisconsin to justify a \$500-600 fee for every product.	2/1/2016 1:29 PM
32	I support flat fee, and no longer having to submit sales data in October and estimate next year sales, but \$500 - \$600 seems too high. As it is now, our average fee is approx. \$350/product.	2/1/2016 1:28 PM
33	\$500-\$600 flat fee per product is extremely high. IL is \$600 for 2 years, MN is high at \$400 but most states are between \$150-\$250.	2/1/2016 1:08 PM

## Pesticide Registrant Survey

34	At \$500 to \$600 per product, it would be at least 59% more than we pay now.	2/1/2016 12:53 PM
35	that would be much easier for us	2/1/2016 12:45 PM
36	Saves on time for the registration process.	2/1/2016 12:37 PM
37	The process would be easier with a flat fee, but our company sold \$100 in 2015 throughout the state of Wisconsin. \$500-600 would be outrageous.	2/1/2016 12:36 PM
38	We are a very small company that only sells one product registered in Wisconsin. This would be a huge burden on us to have to pay this much. It is much higher than other states. Also, it would be a significant environmental loss for Wisconsin in that our product is much safer than the traditional chemical programs we would replace.	2/1/2016 12:35 PM
39	This would increase the cost for us.	2/1/2016 12:32 PM
40	This flat fee would nearly double the fee we are currently paying. There needs to be a consideration of manufacturers with only one product registration with less than \$25,000 in gross sales per year. The fee proposed is structured toward larger registrants with volume sales much higher than ours.	2/1/2016 12:20 PM
41	We only have one product and the flat fee would cost more than what we are paying now.	2/1/2016 12:19 PM
42	Some products have minimal sales and would need to eliminate the availability of those products in WI if the fee would be \$500 - \$600 per product.	2/1/2016 12:19 PM
43	\$500-600 FOR WHAT? You are overinflated as to your value to the citizens of your state and to the regulated community. I have believed for years that any registration fee should be based on a regional sales basis, such as by EPA region, and this increase would certainly support a move in that direction. Your state only has the opportunity to charge such fees due to EPA's assignment of FIFRA enforcement to you. A strong enough movement from the regulated community could easily move that assignment back to EPA and you will get nothing.	2/1/2016 12:15 PM
44	This is too much money per product for a small company trying to sell products in all states across the USA. We have to sell enough product in your state to at least pay for the registration fee. Given the proposed amount we currently do not sell enough product to warrant the registration fee, which discourages us from attempting building sales in your state. I think the fee system should be based upon sales generated for the prior year, with minimums that make it reasonable feasible for companies to introduce and grow a product's sales.	2/1/2016 12:03 PM
45	With limited sales in the State, the fees stated above would cause us to remove those registered products sales in Wisconsin.	2/1/2016 12:00 PM
46	It would be really nice if in moving to a flat fee structure, that ABN's would be at no cost.	2/1/2016 11:55 AM
47	If this simplifies the process, that's fine.	2/1/2016 11:50 AM
48	Currently we pay \$265 per product that we register in the state. We currently have about 550 products. $550 \times \$265 = \$145,750$ . With the increase that means it would be $550 \times \$600 = \$330,000$ . THAT IS A 226% INCREASE!!!	2/1/2016 11:49 AM
49	The fee of \$500 to \$600 seems like a very large jump.	2/1/2016 11:49 AM
50	At this time we register only to pass through Wisconsin. No sales. We currently pay \$265 per product.	2/1/2016 11:48 AM
51	Obtaining sales data is difficult. We have to gather information from multiple customers and other sources. They aren't very timely with their response because it's not their priority since we register for them. The accuracy is also sometimes questionable.	2/1/2016 11:47 AM
52	a flat fee and a millage based on sales would also be acceptable	2/1/2016 11:37 AM

**Q5 What outcome do you anticipate a flat fee pesticide product registration structure--as it is described above--would have for your company/client?**

Answered: 220 Skipped: 17



Answer Choices	Responses
Significantly Positive	13.18% 29
Positive	31.36% 69
Neutral	29.55% 65
Negative	16.82% 37
Significantly Negative	9.09% 20
<b>Total</b>	<b>220</b>

#	Other Thoughts(please specify)	Date
1	\$500/product flat fee seems to be the closest to fees already being paid	3/3/2016 4:33 PM
2	Your fees are already higher than any other state in which we register.	3/1/2016 12:37 PM
3	Many products and/or customers we currently carry would have to be dropped due to the high fees.	2/29/2016 12:53 PM
4	it's better when we can renew our products without waiting for the sales to be closed.	2/12/2016 3:17 PM
5	The time involved would significantly be cut trying to obtain all the data from all our customers.	2/11/2016 6:25 PM
6	Hard to determine as noted in the previous question.	2/11/2016 5:34 PM
7	Difficult to assess without knowing the final fee structure.	2/8/2016 10:09 AM
8	Would appreciate not having to calculate sales per item when renewing registrations. (This is already a time consuming project when you consider all 50 states!) A flat fee would expedite and simplify the payment process.	2/4/2016 1:07 PM
9	We are a small company with 2 products registered. We currently pay 14% of our gross sales of these products in registration fees. If the fees go up, we will likely discontinue.	2/3/2016 10:33 AM



## Pesticide Registrant Survey

10	fee increase of almost double would have negative impact .	2/3/2016 9:23 AM
11	A price increase really hurts smaller businesses that are paying the same fees without the volume of sales.	2/3/2016 9:17 AM
12	We register 25b products, so this would not affect us.	2/3/2016 7:40 AM
13	Depending on what the flat fee is, it could be a very positive change.	2/2/2016 11:43 AM
14	Based on the \$500 to \$600 estimate, this would double our current registration costs, which are already several thousand dollars.	2/2/2016 11:31 AM
15	See comments in 4	2/2/2016 8:59 AM
16	Our sales levels are not large, so a fee structure that high will have a negative impact on our cost structure and ability to do business with companies in Wisconsin	2/2/2016 8:40 AM
17	Positive, except the fee is a little high.	2/2/2016 7:41 AM
18	Negative at first, but as sales grow, the impact would be neutral to positive. Much easier than the sales volume method and avoids embarrassment with a retailer should we fall out of compliance using the sales volume method in any form.	2/2/2016 7:26 AM
19	With a more modest fee increase, of course.	2/1/2016 6:06 PM
20	This would be a cost increase for our company	2/1/2016 5:03 PM
21	We register 21 products in the State and our costs could more than double.	2/1/2016 3:37 PM
22	As long as the flat fee does not reflect a significant increase in cost.	2/1/2016 3:29 PM
23	Higher fees will keep small sales \$, but important, pesticides off of the market in your State. That only hurts WI companies and residents that need them. High fees also encourages unscrupulous vendors to sell without registration, thus penalizing the honest vendors, who are paying the fees.	2/1/2016 3:26 PM
24	The proposed change would double our fee for our one product.	2/1/2016 1:43 PM
25	It would probably be more money than we are paying now but it would be less work to pay a flat fee and not have to calculate sales. I would think it would save money for Wisconsin to not have to send out two mailings, calculate fees, etc. I would think with the money saved, a flat fee per product could be less than \$500-600.	2/1/2016 1:29 PM
26	It would increase the fees 50% for my company.	2/1/2016 12:55 PM
27	The additional cost would have to be passed on to our customers.	2/1/2016 12:53 PM
28	The time savings for Regulatory would be of benefit, so could be used for other Regulatory activities.	2/1/2016 12:37 PM
29	Again, it would make the process easier, but would double our fees in Wisconsin.	2/1/2016 12:36 PM
30	This would increase our costs.	2/1/2016 12:32 PM
31	The 2011 change in the law affecting Bear Spray eliminated our sales in the market for two year and we are still trying to rebuild our sales not that the law has been corrected. Additional expense in the Wisconsin market would be difficult.	2/1/2016 12:20 PM
32	It will be positive in that it should streamline the renewal process by eliminating the step of gathering sales data for the state.	2/1/2016 12:12 PM
33	See #4	2/1/2016 12:00 PM
34	As long as the fees do not overlap if switched to a mid-year registration.	2/1/2016 11:58 AM
35	Companies who make high volume sales would benefit. Companies like ours that make lower volume sales would be penalized with a higher fee.	2/1/2016 11:48 AM
36	it would double our current fee	2/1/2016 11:48 AM
37	We typically pay the lowest amount as our sales are not usually high enough to warrant the \$750 fee however a sales query still must be run. With the flat fee, the query would no longer be necessary eliminating the time to create the query and the complexity associated with Wisconsin renewals.	2/1/2016 11:47 AM
38	In most cases this would almost double the fee we are paying now. Roughly costing an additional \$5100 in registration fees based on \$600 per product at 39 products.	2/1/2016 11:46 AM
39	Less time in doing the renewal, not having to calculate the sales for all the products would save time	2/1/2016 11:44 AM
40	As an Agent I register for multiple companies. Some of the smaller companies will be affected in a negative way but generally for most it will be a neutral impact.	2/1/2016 11:43 AM

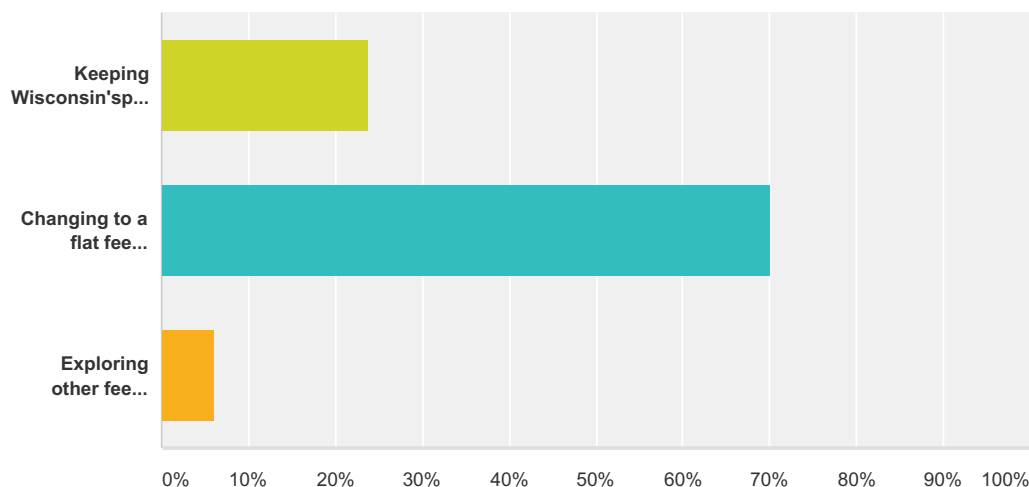
## Pesticide Registrant Survey

41	While I believe a flat-fee structure will be easier for both the state and the pesticide registrant, the estimated range suggested is substantially higher than we are currently paying.	2/1/2016 11:41 AM
42	I think a flat-fee structure is easier than assessing fees based on the pesticides sold in a given time period or reporting information and waiting on an invoice from a state. Its much easier to just fill out the paperwork and send a check.	2/1/2016 11:38 AM
43	This would increase our costs	2/1/2016 11:36 AM

# Pesticide Registrant Survey

## Q6 My company/client would prefer:

Answered: 218 Skipped: 19



Answer Choices	Responses
Keeping Wisconsin's pesticide product registration fee structure the same or similar to the way it is now.	23.85% 52
Changing to a flat fee structure.	70.18% 153
Exploring other fee structure options.	5.96% 13
<b>Total</b>	<b>218</b>

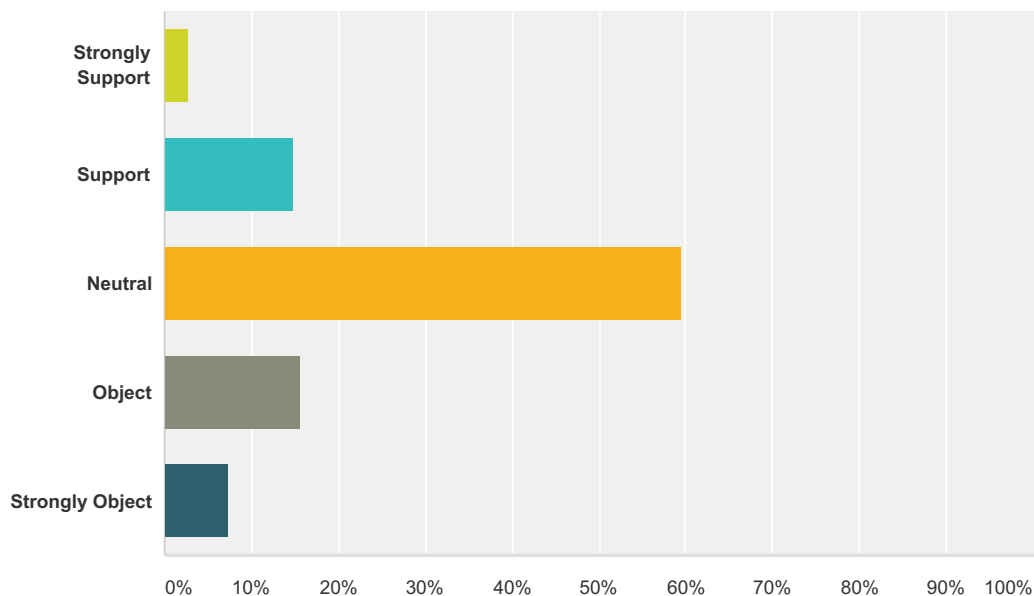
#	Other Thoughts(please specify)	Date
1	The meeting notes indicated that some subcommittee members felt that, although it is only a suggestion at this point, the estimated flat fee is high compared to other flat fee states. My company would agree with that observation.	3/7/2016 2:17 PM
2	But at a lower fee as overall it would be a cost saver for all overall.	2/29/2016 12:53 PM
3	Understanding how the fee would change before making a decision.	2/11/2016 5:34 PM
4	Would like to see the fees be less than \$500 per product	2/9/2016 3:30 PM
5	Discussion of fee structure is needed.	2/8/2016 10:09 AM
6	Without doubling the annual fee	2/8/2016 8:24 AM
7	A volume based fee structure is appropriate as the it automatically would incorporate a one year termination by design.	2/4/2016 8:26 AM
8	A flat fee structure would simplify the process; however, it would be disadvantageous at the quoted fees	2/3/2016 2:29 PM
9	Tiered flat fee approach.	2/3/2016 9:23 AM
10	I would like volume of sales to make a bigger impact on fees. We actually do okay in Wisconsin with many of our products, but other registered products don't even gross enough to cover current fees. This is something I wish all states would address.	2/3/2016 9:17 AM
11	WI currently costs us more than any other state!!! So much so that we have/are considering all shipments to other, more commerce friendly states.	2/2/2016 9:46 AM
12	Again, I feel that most products we sell do not come close to the \$24,999 fee. Keeping Wisconsin's fee structure the same , I am open to registrations in the middle of the year.	2/2/2016 8:59 AM
13	prefer a flat fee, but a flat fee more inline with other states	2/2/2016 8:40 AM
14	It seems that the fee is a bit too high, perhaps \$400 would be an option to consider.	2/1/2016 5:29 PM

## Pesticide Registrant Survey

15	I think all states should have a tier based on sales, or a fee as a % based on sales. For example, 1% of sales = \$50 on a small \$5,000 sales pesticide, but \$10,000 on a \$1,000,000 sales pesticide. If you are selling \$1,000,000 you can afford the higher fee.	2/1/2016 3:26 PM
16	I think a low flat fee of \$400 would be more reasonable.	2/1/2016 2:40 PM
17	The proposed change would double our fee for our one product.	2/1/2016 1:43 PM
18	The current fee structure based primarily on sales effects both large and small producers proportionately. While the flat structure is attractive, the fee increase is not.	2/1/2016 1:41 PM
19	Flat fee would be fine but make it less per product to reflect the money saved by the state in not having to do two mailings and calculate fees.	2/1/2016 1:29 PM
20	Flat Fee that is similar to other states (between \$150 to \$300)	2/1/2016 1:08 PM
21	Flat Fee is a better way to go but the structure needs to accommodate smaller manufacturers with a single registration and low sales volume.	2/1/2016 12:20 PM
22	Would explore other fee structure options.	2/1/2016 12:19 PM
23	Based on sales, with smaller entry fees per product until sales warrant a larger fee.	2/1/2016 12:03 PM
24	See #4	2/1/2016 12:00 PM
25	fee structure for those with no sales/year added	2/1/2016 11:48 AM
26	We would support the flat fee structure provided the fee was ~\$300.00/year.	2/1/2016 11:47 AM

**Q7 Under WDATCP administrative code, 25(b) minimum risk pesticides as defined under 40 CFR 152.25, are required to be listed in Wisconsin but do not pay a fee. Would your company/client support a flat fee being applied to 25(b) minimum risk pesticide products?**

Answered: 217 Skipped: 20



Answer Choices	Responses
Strongly Support	2.76% 6
Support	14.75% 32
Neutral	59.45% 129
Object	15.67% 34
Strongly Object	7.37% 16
<b>Total</b>	<b>217</b>

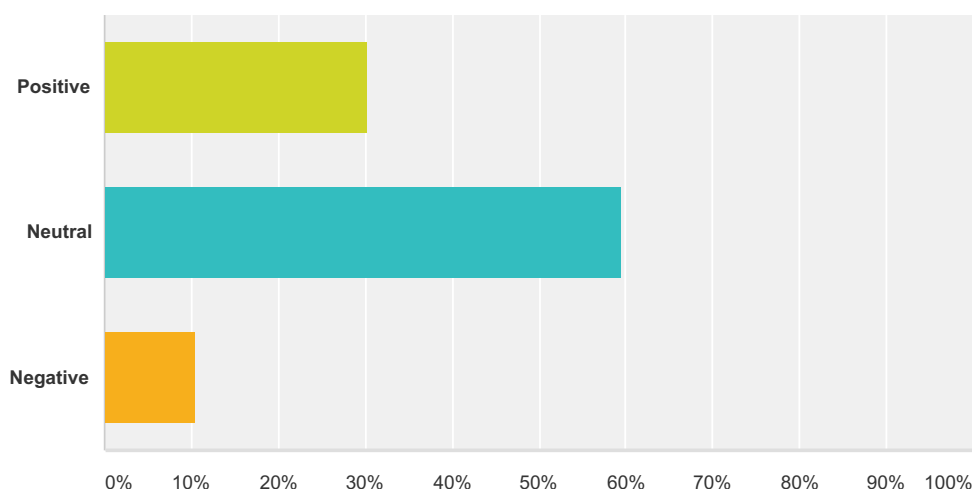
#	Other thoughts	Date
1	We have no 25(b) products, so I will not comment.	3/1/2016 12:37 PM
2	Yes, but not at the current 500-600 fee, as it is too high especially with a product that has limited markets.	2/29/2016 12:53 PM
3	Does not currently apply.	2/8/2016 10:09 AM
4	While we certainly don't want to strongly support the paying a fee for these products, other states already charge a fee for these products so it would be fine to pay a fee in Wisconsin.	2/3/2016 3:11 PM
5	We do not have 25(b) products.	2/2/2016 11:43 AM

## Pesticide Registrant Survey

6	We are a very small company and registration fees for the states is already the largest portion of our budget. There are many companies who do not properly register their 25b products and additional fees will discourage even more. We are responsible & ethical therefore we register in all required states. Additional fees would cause hardship and put us at an even further disadvantage vs. these less reputable companies.	2/2/2016 10:37 AM
7	If your State decides to charge a fee for 25 (b) on pesticides our company may have to re-evaluate the number of pesticides products that we sell in your state. At this time I feel that the cost that you are looking at could deeply impact our company.	2/2/2016 8:59 AM
8	25-b products should be required to submit efficacy proof.	2/1/2016 3:12 PM
9	Other states don't require it and the EPA doesn't even require registration.	2/1/2016 2:52 PM
10	we don't have this type of product	2/1/2016 2:40 PM
11	The proposed change would double our fee for our one product.	2/1/2016 1:43 PM
12	My client would remove their 25b pesticides from WI if a fee was implented due to the small demand within the state and the shorter insect season versus southern states.	2/1/2016 1:41 PM
13	I think 25b products should be registered but should be exempt from paying a registration fee, this would continue to encourage in a small way further development of more environmentally friendly pesticide products.	2/1/2016 11:50 AM
14	I agree that a fee should be placed on them, but not he fee being suggested. Too steep of an increase.	2/1/2016 11:49 AM
15	Probably would not register a 25(b) minimum risk pesticide in Wisconsin if the fee is \$500.00 to \$600.00 per product.	2/1/2016 11:49 AM
16	We do not register 25(b) pesticides	2/1/2016 11:47 AM
17	I don't think a fee should apply to the 25(b) registrations though I think they should be listed in Wisconsin.	2/1/2016 11:38 AM

**Q8 WDATCP is also considering changing the timing of the annual pesticide product registration cycle to improve staffing efficiency within the department. One possibility would change the annual registration due date from the current December 31st deadline to June 30th. This decision would have the following effect on your company/client:**

Answered: 222 Skipped: 15



Answer Choices	Responses
Positive	30.18% 67
Neutral	59.46% 132
Negative	10.36% 23
<b>Total</b>	<b>222</b>

#	Other (please specify other date preference)	Date
1	Other states use June 30th, so no impact to us.	3/1/2016 12:40 PM
2	Too many delays and vacations with end of the year registrations.	2/29/2016 12:54 PM
3	End of year is the easiest since the bulk of the states are on a calendar year.	2/24/2016 8:45 AM
4	It would be helpful because most states have the December expire date and can be quite time consuming.	2/12/2016 3:22 PM
5	Year-end is an especially busy time preparing to close to the books, etc. that anything that could be done earlier in the year would be great!	2/4/2016 1:09 PM
6	Most pesticide renewals hit at the end of the year. You will have more accuracy at this time and more timely renewal forms coming into Wisconsin.	2/4/2016 1:02 PM
7	Please leave it at the end of the year. This coincides with most other renewals, and having to do one more is not a problem. Having to remember to do it by July 1st creates extra work to remember to pay it in an off cycle from what most other states are doing.	2/3/2016 10:25 AM

## Pesticide Registrant Survey

8	Changing the deadline is not a significant change or improvement to my company.	2/3/2016 8:45 AM
9	Current registration is the same as our fiscal year end so run all reports at the same time. Mid-month if registration continues to be based on tonnage would involve extra reports being run. If flat rate not based on tonnage it would not affect me other than to move the date.	2/2/2016 3:58 PM
10	if sales are not involved - positive	2/2/2016 12:50 PM
11	It really would not effect our company. There would be one less renewal to do at the end of the year. I am okay with with whenever the renewal cycle is.	2/2/2016 11:45 AM
12	The majority of states renew in December. The lessened workload in December would be a very positive change.	2/2/2016 10:38 AM
13	If you do this, best to not have sales.	2/2/2016 7:43 AM
14	Most states require renewal at the current deadline of Dec 31. Much easier to process state registrations once per year.	2/2/2016 7:28 AM
15	What would really improve the staffing needs is if the renewals were done electronically. This would be much better alternative and registrant wouldn't have to wait for an invoice.	2/1/2016 5:31 PM
16	This would be positive as so many other states have registrations due at the end of the year. This would help spread out the work load for this task.	2/1/2016 4:22 PM
17	Just adds more governmental BS and paperwork we have to deal with - yields yet one more reason to drop Wis. from our states we wish to operate.	2/1/2016 3:46 PM
18	90% of states already have year end to year end. My staff prefers to get them all done at once.	2/1/2016 3:28 PM
19	Since most states are year end renewals it would be easier to move to a mid-year renewal for me personally, not sure that my clients care one way or the other.	2/1/2016 2:42 PM
20	I'd rather it be done at year end like it is now	2/1/2016 1:09 PM
21	June 30th , we have fewer states in this time frame and would ease time burden at end of year.	2/1/2016 12:38 PM
22	Our company, as well as many others, register products in the remaining US states. The significant majority of the states are aligned to have their annual registration fees expire on December 31 of a given registration year/cycle. This is very convenient timing and makes it very simple to handle registrations at the same time. Moving away from this registration cycle is seen as a large negative and is not supported, per the proposal above.	2/1/2016 12:37 PM
23	The majority of states do renewals at year end. Switching to June 30th would not significantly spread the workload from December 31st and may in fact increase the workload in that Wisconsin's renewal would have to be tracked with the few other states that use the mid-year date.	2/1/2016 12:15 PM
24	The majority of the world operates on a calendar year, why change this and make it more complicated?	2/1/2016 11:52 AM
25	Most renewals happen at the end of the year in the other states. It's much easier to keep track of renewals when they're at the same time instead of scattered throughout the year.	2/1/2016 11:50 AM
26	Changing to June would make it more difficult for my company to Budget as products would have to be split into two different year budgets.	2/1/2016 11:49 AM
27	This would relieve a lot of pressure at year end when the majority of states renew.	2/1/2016 11:48 AM
28	We already work with states with both us these deadlines, so this change would not have an impact on us.	2/1/2016 11:42 AM
29	leave it at the end of the calendar year	2/1/2016 11:37 AM



## Pesticide Registrant Survey

### Q9 If you have any additional comments or suggestions to improve Wisconsin's pesticide product registration process, please use the comment box below.

Answered: 30   Skipped: 207

#	Responses	Date
1	Thank you for the opportunity to participate in this survey. Much appreciated.	3/7/2016 2:20 PM
2	Accept electronic payments, credit cards, ACH rather than paper check mailed to a different address.	3/1/2016 12:40 PM
3	Please also consider having only one address to submit all things pesticide (including checks) to for clarity.	2/24/2016 10:52 AM
4	None	2/5/2016 11:59 AM
5	Make sure if you go on-line it is simple. Off the top of my head if you are a 2 year Discontinuance state. Then the website will not allow you to cancel until you select the 2 year renewal and pay for the 2nd renewal automatically.	2/4/2016 1:02 PM
6	Please keep small, family-owned businesses in mind when considering these changes.	2/3/2016 10:34 AM
7	Please leave fee collection at the end/start of the year. Most companies set budgets at end of year, and if increases are proposed, they may not be figured in for something that is done mid-year at the end of the previous year.	2/3/2016 10:25 AM
8	Keeping a tiered approach and remove sale reporting requirement.	2/3/2016 9:25 AM
9	The Wisconsin process is actually fine. The trouble is that the 50 states have such different requirements. My greatest wish would be a country standard. I think this would in turn help the individual states to be more efficient. There would be much less confusion. Why not one database containing sds, labels, etc., that each state could tap into when registering a label.	2/3/2016 9:22 AM
10	Add online capability, eliminate sales reporting, implement flat fee. Consult with other states if you haven't already done so. Many fast, simple models exist.	2/3/2016 8:45 AM
11	The renewals that are the most user friendly, are straight fees with no calculations and other information that has to be obtained. Also online with a place like Kelly is very user friendly and straightforward, efficient.	2/2/2016 7:43 AM
12	We strongly support electronica renewals and registrations.	2/1/2016 5:31 PM
13	Changing the date of the renewal would be neutral if the fee was half the first year t9 prorate for fees paid through the end of the year. Paying flat fee is good if the flat fee is the \$265 fee, as most of our registration have very little sales.	2/1/2016 4:37 PM
14	I personally feel this would make life easier for many people registering products in your state.	2/1/2016 4:22 PM
15	No, You are doing a good job. Thanks for taking our comments.	2/1/2016 3:28 PM
16	Currently sec.25-B products do not have to prove their efficacy leaving end users gambling with coverage.	2/1/2016 3:15 PM
17	Currently, WI has the most convoluted pesticide product registration of any state to which we register products. Please simplify and eliminate the estimating portion of the registration.	2/1/2016 1:33 PM
18	I don't like having to submit sales data in October because there are times when the decision is made to discontinue a product is made later in the year, so it means I have to carry a discontinued product a year longer because the decision comes after I've already submitted the info for the renewal applications.	2/1/2016 1:31 PM
19	WI currently has the most difficult and time consuming process. Anything is an improvement.	2/1/2016 1:22 PM
20	A 2-year registration would also improve staffing efficiency.	2/1/2016 12:56 PM
21	If moving to a Mid year cycle, incorporate an adjusted pay schedule for the first 6 months, since we would carry from Dec 31 to Jun 30 to get product(s) aligned correctly.	2/1/2016 12:17 PM
22	none	2/1/2016 12:15 PM
23	\$500-\$600 per product (flate fee) is rather steep compared to other states.	2/1/2016 12:05 PM
24	Prefer registration to be on-line. Information thru Purdue.	2/1/2016 12:02 PM
25	If a flat fee is imposed, I request that this be a low as possible (\$200.00 to \$300.00).	2/1/2016 11:59 AM

## Pesticide Registrant Survey

26	We would really like if ABN's were considered a free registration. In the companion animal health industry, you must register each weight class for a spot on product or collar. The cost to maintain a spot on product between the EPA and all states is astronomical.	2/1/2016 11:56 AM
27	Flat fee fine, stay with calendar year registration and leave 25b exempt alone.	2/1/2016 11:52 AM
28	We appreciate you asking for input. Thank you.	2/1/2016 11:47 AM
29	One less renewal at the end of the year is nice	2/1/2016 11:45 AM
30	Fee would be high compared to majority of other states	2/1/2016 11:45 AM